



"I wish everyone a nice summer and vacation"

*High Lights
from
Bengt Gilbert.*

• **Cayenne collection,**
presented at Heimtex fair in Frankfurt in January, has been very well received.

• **The sales**
in the first five months of 1988 had a positive development and we hope this will continue for the rest of the year.

• **Kinnasand**
has been awarded "Utmärkt Svensk Form" for three patterns in textiles and one carpet.

• **Our designer,**
Ingrid Dessau, has been presented at the Museum in Kalmar at a big exhibition there.

• **Our subsidiary,**
Ljungbergs, has started the introduction of "Classic Contemporary Collection". Some of the products were shown at Liljevalchs in Stockholm with great success. The main introduction of Classic Contemporary will be in autumn.

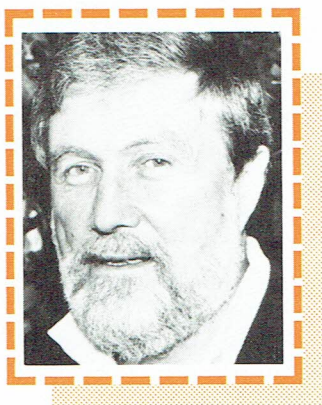
• **Kinnasand has bought**
all shares in Uddebo Väveri AB, which now is a fully owned subsidiary to us.

We have also made an agreement about purchase of Hitex Handtuft, a very famous handtufting company in the southern part of Sweden. Furthermore we have bought the rest 3/4 of our biggest customer in Germany, Lehmann KG.

• **Our parent company,**
Polarator, has in a short time acquired

the well-reputed furniture companies Round Office in Örebro, Mölinders Möbelfabrik in Karlstad and Stjernmöbler in Herrljunga.

The family is growing and "daughters" and "children" are developing in a positive way.



• **Together with**
some companies within the Polarator group we are moving into a new showroom in Copenhagen in August and we are also investigating the possibilities of working together in United Kingdom.

• **We are making**
a reorganization and the responsibility within Kinnasand will be decentralized in the following way:

Kinnasand, curtain fabrics

- manager Jan Lindén.

Kinnasand, wallcoverings

- manager Kjell-Åke Svärd.

Kinnasand, carpets incl. Hitex Handtuft

- manager Sören Björk.

Uddebo Väveri AB, furnishing fabrics

- manager Lars Otell.

Ljungbergs Textiltryck AB, textile prints
- manager Lars Ljungberg.

The different product lines should work well together and utilize all advantages in co-operation and of course against market and customers, we should have the same policy.

• **Sören Björk**
is moving the carpet business to Gothenburg and there, together with Erica Pettersson, he will be operating from a showroom very centrally located at Kungstorget.

• **In earlier**
"Kinnasandsblad" I have talked about the development at the latest decades and in the nineteen nineties, the human being will very likely come to the front.

All you people
working within the group are our most important resources and we can be competitive by taking care of each other and together work against the goals, made up by us.

*I wish everyone
a nice summer and
vacation and wish you
very welcome back in
August - tanned, relaxed
and full of inspiration!*

Bengt